



ORGANIZATIONAL  
STRATEGY

LEADERSHIP

MARKETING &  
BRANDING

FINANCE &  
OPERATIONS

TALENT  
MANAGEMENT

LEGAL ISSUES  
& ETHICS

BUSINESS WRITING  
& PRESENTATIONS

PERSONAL  
EFFECTIVENESS

DECISION MAKING

CONFLICT  
RESOLUTION &  
NEGOTIATION

## RISING LEADERS INSTITUTE

The Builders Exchange of Central Ohio wants to help build your company's future by further developing the management skills and business knowledge of your emerging leaders. To accomplish this, the BX offers the Rising Leaders Institute.

Developed in partnership with The Ohio State University Fisher College of Business, The Rising Leaders Institute is an intensive program that includes classroom lecture and discussion, case studies, projects for application of learning, and networking events.

The Institute class size is limited to a small group of students, and sessions are taught by faculty members from the Fisher College of Business, along with executive industry experts.

In addition, each Institute student has a "champion" from their company, a manager who acts as a mentor to the student throughout the program. Champions are invited to attend and participate in certain sessions of the Institute.

# THE BUILDERS EXCHANGE

## RISING LEADERS INSTITUTE



### GOALS & OBJECTIVES

The main goal of The Rising Leaders Institute is to prepare high potential individuals to serve as future leaders in the construction industry. The specific learning objectives for the Institute are:

- > Increase overall business acumen
- > Learn specific competencies in the areas of strategy, communications, finance/accounting and performance management
- > Increase personal effectiveness and organizational leadership skills through application of course content
- > Better understand the business operations within the construction industry
- > Apply course learning through project work
- > Gain construction insights from executive industry experts
- > Align individual experience with employer organization through support of/mentoring by a champion


### TIME COMMITMENT

The Rising Leaders Institute meets approximately once every two weeks from February to May and late August to October. Each session starts, unless otherwise communicated, with lunch at 11:30 a.m., then class from 12 to 4 p.m. The program concludes with a "graduation ceremony" as part of the Builders Exchange Annual Meeting in November.

Attendance is mandatory with the exception of extreme emergencies. Students must make the commitment to attend and actively participate in all sessions of The Rising Leaders Institute and related events.

### QUESTIONS OR COMMENTS, PLEASE CONTACT:

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