Leadership is about people and performance. Trust without results is unacceptable and results without trust is unsustainable. These elements work together to produce leadership that motivates and inspires great performance.

The stakes have never been higher to get leadership right, and the cost has never been greater for getting it wrong. Anyone in a leadership position - not just leaders at the top, but leaders at every level will benefit from this series.

**SESSION ONE – Tuesday, Sept. 29**

The three-session series begins with an overview of the proven Lead Now system. Participants will discuss the importance of building trust. Just as important, they’ll examine keys to maintaining trust once it’s been built.

**SESSION TWO – Tuesday, Oct. 20**

In this session, participants will continue to explore the leadership foundation of Trust. Leaders build trust through character, competence and connection. These three disciplines will be examined in detail.

**SESSION THREE – Tuesday, Nov. 24**

In the final session, participants will move from the foundation of trust, and focus on achieving results. Leaders achieve results through clarity, accountability and support.

**INSTRUCTOR**: Scott Daly (Focus 3)

Focus 3 is a local firm founded by Tim Kight that is dedicated to developing exceptional leaders.
Tuition for BX member firms is $859, $959 for non-member firms. Firms may choose to send three participants for $2,280 - a savings of $99 per person! Class size is limited and applicants will be accepted on a first-come, first-served basis.

**PAYMENT INFORMATION**

- Check enclosed
- Credit card: (Circle one) AMEX DISC MC VISA

Card Number ____________________________

Amount Charged ____________________________ Exp. Date ____________________________

Name on Card ____________________________

Authorized Signature ____________________________

Billing Address ____________________________